



Local Issue Ad Public File Checklist

Station WGHP

Date 10/30

1. Name of Sponsor American Crossroads

2. 10/30-11/5
Flight dates and times

3. American Crossroads
Name of spot/description of script/issue

4. debate
Substantiation provided (describe)
sourced

5. Officers and Directors of sponsor in Station Public File X
Yes No (explain below)

6. Sponsor ID: X
Yes No (explain below)

NOTES:

Name

Date

AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

Station and Location:	Date:
------------------------------	--------------

I, Stephanie Maroney
do hereby request station time concerning the following issue:

American Crossroads
 1401 New York Avenue Suite 1200
 Washington, DC 20005
 Treasurer: Margee Clancy

Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks

Total Charges:

This broadcast time will be used by: American Crossroads

Does the programming (in whole or in part) communicate "a message relating to any political matter of national importance?"

☐ Yes
 ☒ No

For programming that "communicates a message relating to any political matter of national importance," list the name of the legally qualified candidate(s) the programming refers to, the office(s) being sought and the date(s) of the election(s) (if applicable):

For programming that "communicates a message relating to any political matter of national importance," attach Agreed Upon Schedule (Page 3)

I represent that the payment for the above described broadcast time has been furnished by:

Treasurer Margee Clancy

and you are authorized to announce the time as paid for by such person or entity. The entity furnishing the payment, if other than an individual person, is:

☐ a corporation; ☐ a committee; ☒ an association; ☐ or other unincorporated group.

The names, offices, and addresses of the chief executive officers, directors, and/or authorized agents of the entity are named below (may be attached separately):

THIS STATION DOES NOT DISCRIMINATE OR PERMIT DISCRIMINATION ON THE BASIS OF RACE OR ETHNICITY IN THE PLACEMENT OF ADVERTISING.

I agree to indemnify and hold harmless the station for any damages or liability, including reasonable attorney's fees, that may ensue from the broadcast of the above-requested advertisement(s). For the above-stated broadcast(s), I also agree to prepare a script, transcript, or tape, which will be delivered to the station at least _____ before the time of the scheduled broadcasts.

TO BE SIGNED BY ISSUE ADVERTISER

10/26/12 *Steph Mung*
Date Signature

703-299-1760

Contact Phone Number

TO BE SIGNED BY STATION REPRESENTATIVE

☐ Accepted ☐ Accepted in Part ☐ Rejected

Signature

Printed Name

Title



WGHP-TV

ORDER

Print Date 10/23/12

Page 1 of 3

Flight Dates 10/30/12-11/05/12

Contract / Revision 573253 /

Original Date / Revision
10/23/12 10/23/12

Advertiser American Crossroads

Agency Crossroads Media, LLC.

Buying Contact Stephanie Maroney

66 Canal Center Plaza
Suite 555
Alexandria, VA 22314Primary Account Executive
Brad Philipps

Account Executive	Order%	Start Date	End Date
Brad Philipps	100%		

Product
American Crossroads

Agency Com 15%

Billing Contact

66 Canal Center Plaza
Suite 555
Alexandria, VA 22314

Sales Office DC-M

Sales Region NAT

Agency Ref

Order Sep 00:15:00

Estimate # 694

Alt Order # 9776307

Billing Type Cash

Order Type GENERAL

Billing Cycle EOM/EOC

Billing Calendar BROADCAST

Demographic A35+

Rev Codes SP-POL PAC POL

Product Codes PL2A

Priority 3

Advertiser Ref

Order Share 27% Market Value 97888

Competing Station	% of Order	Amount
UNKWN	%	0
WFMY	30%	29366
WGPX	%	0
WLXI	%	0
WTWB	%	0
WUNL	%	0
WUPN	%	0
WXII	36%	35240
WXLV	7%	6852

Order Totals

Billing Plan

Month	# of Spots	Net Amount	Gross Amount	Rating	Start Date	End Date	# Spots	Net Amount	Gross Amount
November 2012	21	\$22,465.50	\$26,430.00	0.00	10/29/12	11/05/12	21	\$22,465.50	\$26,430.00
Totals	21	\$22,465.50	\$26,430.00	0.00					

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Totals Spots Amount	
1	8	10/30/12	10/30/12	M-F 5-6a FOX 8 Morning News	CM-All	5-6a	-T-----	:30	1	\$350.00	3	0.00	NM	1	\$350.00
FOX8-NWS-5.00A															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						
Week:		10/29/12	11/04/12	-T-----	1		\$350.00		0.00						
2	8	11/02/12	11/02/12	M-F 5-6a FOX 8 Morning News	CM-All	5-6a	----F--	:30	1	\$350.00	3	0.00	NM	1	\$350.00
FOX8-NWS-5.00A															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						
Week:		10/29/12	11/04/12	----F--	1		\$350.00		0.00						
3	8	11/05/12	11/05/12	M-F 6-7a Fox 8 Morning News	CM-All	6-7a	M-----	:30	1	\$900.00	3	0.00	NM	1	\$900.00
FOX8-NWS-6.00A															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						

														Totals	
Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
3	8	11/05/12	11/05/12	M-F 6-7a Fox 8 Morning News	CM-All	6-7a	M-----	:30	1	\$900.00	3	0.00	NM	1	\$900.00
FOX8-NWS-6.00A															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						
Week:		11/05/12	11/11/12	M-----	1		\$900.00		0.00						
4	8	11/01/12	11/01/12	M-F 7-8a Fox 8 Morning News	CM-All	7-8a	---T---	:30	1	\$900.00	3	0.00	NM	1	\$900.00
FOX8-NWS-6.00A															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						
Week:		10/29/12	11/04/12	---T---	1		\$900.00		0.00						
5	8	11/02/12	11/02/12	M-F 7-8a Fox 8 Morning News	CM-All	7-8a	----F--	:30	1	\$900.00	3	0.00	NM	1	\$900.00
FOX8-NWS-6.00A															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						
Week:		10/29/12	11/04/12	----F--	1		\$900.00		0.00						
6	8	10/30/12	10/30/12	M-F 8-9a Fox 8 Morning News	CM-All	8-9a	-T-----	:30	1	\$800.00	3	0.00	NM	1	\$800.00
FOX8-NWS-8.00A															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						
Week:		10/29/12	11/04/12	-T-----	1		\$800.00		0.00						
7	8	11/05/12	11/05/12	M-F 8-9a Fox 8 Morning News	CM-All	8-9a	M-----	:30	1	\$800.00	3	0.00	NM	1	\$800.00
FOX8-NWS-8.00A															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						
Week:		11/05/12	11/11/12	M-----	1		\$800.00		0.00						
8	8	11/01/12	11/01/12	M-F 9a-10a Fox 8 Morning News	CM-All	9a-10a	---T---	:30	1	\$550.00	3	0.00	NM	1	\$550.00
FOX8-NWS-9.00A															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						
Week:		10/29/12	11/04/12	---T---	1		\$550.00		0.00						
9	8	11/02/12	11/02/12	M-F 12-1230p Noon News	CM-All	12-1230p	----F--	:30	1	\$180.00	3	0.00	NM	1	\$180.00
FOX8 NEWS-NOON<															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						
Week:		10/29/12	11/04/12	----F--	1		\$180.00		0.00						
10	8	10/30/12	10/30/12	M-F 5-530p Fox 8 News at 5pm	CM-All	5-530p	-T-----	:30	1	\$1,600.00	3	0.00	NM	1	\$1,600.00
FOX8 NWS-5.00P<															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						
Week:		10/29/12	11/04/12	-T-----	1		\$1,600.00		0.00						
11	8	10/31/12	10/31/12	M-F 5-530p Fox 8 News at 5pm	CM-All	5-530p	--W----	:30	1	\$1,600.00	3	0.00	NM	1	\$1,600.00
FOX8 NWS-5.00P<															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						
Week:		10/29/12	11/04/12	--W----	1		\$1,600.00		0.00						
12	8	11/02/12	11/02/12	M-F 530-6P Fox 8 Early News 530-6P	CM-All	530-6p	----F--	:30	1	\$1,600.00	3	0.00	NM	1	\$1,600.00
FOX8 NWS-5.00P<															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						
Week:		10/29/12	11/04/12	----F--	1		\$1,600.00		0.00						
13	8	10/30/12	10/30/12	M-F 6-630p Fox 8 News at 6pm	CM-All	6-630p	-T-----	:30	1	\$2,300.00	3	0.00	NM	1	\$2,300.00
FOX8 NWS-6.00P<															

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Totals	
														Spots	Amount
13	8	10/30/12	10/30/12	M-F 6-630p Fox 8 News at 6pm	CM-All	6-630p	-T-----	:30	1	\$2,300.00	3	0.00	NM	1	\$2,300.00
FOX8 NWS-6.00P<															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/29/12	11/04/12	-T-----					1	\$2,300.00		0.00			
14	8	11/01/12	11/01/12	M-F 6-630p Fox 8 News at 6pm	CM-All	6-630p	---T---	:30	1	\$2,300.00	3	0.00	NM	1	\$2,300.00
FOX8 NWS-6.00P<															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/29/12	11/04/12	---T---					1	\$2,300.00		0.00			
15	8	10/31/12	10/31/12	X Factor Wednesday The X Factor	CM-All	8-10p	--W----	:30	1	\$3,200.00	3	0.00	NM	1	\$3,200.00
XFACTOR															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/29/12	11/04/12	--W----					1	\$3,200.00		0.00			
16	8	11/03/12	11/03/12	ACC Football ACC Football	CM-All	1215-345p (12:15 PM-3:30 PM)	-----S-	:30	1	\$1,100.00	3	0.00	NM	1	\$1,100.00
ACC FOOTBALL															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/29/12	11/04/12	-----S-					1	\$1,100.00		0.00			
17	8	10/30/12	10/30/12	LN (M-F) Late News M-F	CM-All	10-11p	-T-----	:30	1	\$2,500.00	3	0.00	NM	1	\$2,500.00
LATE NEWS															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/29/12	11/04/12	-T-----					1	\$2,500.00		0.00			
18	8	11/05/12	11/05/12	LN (M-F) Late News M-F	CM-All	10-11p	M-----	:30	1	\$750.00	3	0.00	NM	1	\$750.00
LATE NEWS															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		11/05/12	11/11/12	M-----					1	\$750.00		0.00			
19	8	11/04/12	11/04/12	FOX News Sunday FOX News Sunday	CM-All	9-10a	-----S	:30	1	\$250.00	3	0.00	NM	1	\$250.00
NEW SUNDAY															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/29/12	11/04/12	-----S					1	\$250.00		0.00			
N 20	8	10/30/12	11/02/12	LN (M-F) Late News M-F	CM-All	10-11p	-TWTF--	:30	1	\$2,500.00	3	0.00	NM	1	\$2,500.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/29/12	11/04/12	-TWTF--					1	\$2,500.00		0.00			
N 21	8	10/30/12	11/02/12	LN (M-F) Late News M-F	CM-All	10-11p	-TWTF--	:30	1	\$1,000.00	3	0.00	NM	1	\$1,000.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/29/12	11/04/12	-TWTF--					1	\$1,000.00		0.00			



WGHP-TV

ORDER

Print Date 10/23/12

Page 1 of 3

Flight Dates 10/30/12-11/05/12

Contract / Revision 573253 /

Original Date / Revision
10/23/12 10/23/12

Advertiser American Crossroads

Agency Crossroads Media, LLC.

Buying Contact Stephanie Maroney

66 Canal Center Plaza
Suite 555
Alexandria, VA 22314Primary Account Executive
Brad Philipps

Account Executive	Order%	Start Date	End Date
Brad Philipps	100%		

Product
American Crossroads

Agency Com 15%

Billing Contact

66 Canal Center Plaza
Suite 555
Alexandria, VA 22314

Sales Office DC-M

Sales Region NAT

Agency Ref

Order Sep 00:15:00

Estimate # 694

Alt Order # 9776307

Billing Type Cash

Order Type GENERAL

Billing Cycle EOM/EOC

Billing Calendar BROADCAST

Demographic A35+

Rev Codes SP-POL PAC POL

Product Codes PL2A

Priority 3

Advertiser Ref

- revision

Order Share 27% Market Value 94185

Competing Station	% of Order	Amount
UNKWN	%	0
WFMY	30%	28255
WGPX	%	0
WLXI	%	0
WTWB	%	0
WUNL	%	0
WUPN	%	0
WXII	36%	33906
WXLV	7%	6592

Order Totals

Billing Plan

Month	# of Spots	Net Amount	Gross Amount	Rating	Start Date	End Date	# Spots	Net Amount	Gross Amount
November 2012	20	\$21,615.50	\$25,430.00	0.00	10/29/12	11/05/12	20	\$21,615.50	\$25,430.00
Totals	20	\$21,615.50	\$25,430.00	0.00					

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Totals Spots Amount	
1	8	10/30/12	10/30/12	M-F 5-6a FOX 8 Morning News	CM-All	5-6a	-T-----	:30	1	\$350.00	3	0.00	NM	1	\$350.00
FOX8-NWS-5.00A															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						
Week:		10/29/12	11/04/12	-T-----	1		\$350.00		0.00						
2	8	11/02/12	11/02/12	M-F 5-6a FOX 8 Morning News	CM-All	5-6a	----F--	:30	1	\$350.00	3	0.00	NM	1	\$350.00
FOX8-NWS-5.00A															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						
Week:		10/29/12	11/04/12	----F--	1		\$350.00		0.00						
3	8	11/05/12	11/05/12	M-F 6-7a Fox 8 Morning News	CM-All	6-7a	M-----	:30	1	\$900.00	3	0.00	NM	1	\$900.00
FOX8-NWS-6.00A															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						

														Totals	
Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount
3	8	11/05/12	11/05/12	M-F 6-7a Fox 8 Morning News	CM-All	6-7a	M-----	:30	1	\$900.00	3	0.00	NM	1	\$900.00
FOX8-NWS-6.00A															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						
Week:		11/05/12	11/11/12	M-----	1		\$900.00		0.00						
4	8	11/01/12	11/01/12	M-F 7-8a Fox 8 Morning News	CM-All	7-8a	---T---	:30	1	\$900.00	3	0.00	NM	1	\$900.00
FOX8-NWS-6.00A															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						
Week:		10/29/12	11/04/12	---T---	1		\$900.00		0.00						
5	8	11/02/12	11/02/12	M-F 7-8a Fox 8 Morning News	CM-All	7-8a	----F--	:30	1	\$900.00	3	0.00	NM	1	\$900.00
FOX8-NWS-6.00A															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						
Week:		10/29/12	11/04/12	----F--	1		\$900.00		0.00						
6	8	10/30/12	10/30/12	M-F 8-9a Fox 8 Morning News	CM-All	8-9a	-T-----	:30	1	\$800.00	3	0.00	NM	1	\$800.00
FOX8-NWS-8.00A															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						
Week:		10/29/12	11/04/12	-T-----	1		\$800.00		0.00						
7	8	11/05/12	11/05/12	M-F 8-9a Fox 8 Morning News	CM-All	8-9a	M-----	:30	1	\$800.00	3	0.00	NM	1	\$800.00
FOX8-NWS-8.00A															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						
Week:		11/05/12	11/11/12	M-----	1		\$800.00		0.00						
8	8	11/01/12	11/01/12	M-F 9a-10a Fox 8 Morning News	CM-All	9a-10a	---T---	:30	1	\$550.00	3	0.00	NM	1	\$550.00
FOX8-NWS-9.00A															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						
Week:		10/29/12	11/04/12	---T---	1		\$550.00		0.00						
9	8	11/02/12	11/02/12	M-F 12-1230p Noon News	CM-All	12-1230p	----F--	:30	1	\$180.00	3	0.00	NM	1	\$180.00
FOX8 NEWS-NOON<															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						
Week:		10/29/12	11/04/12	----F--	1		\$180.00		0.00						
10	8	10/30/12	10/30/12	M-F 5-530p Fox 8 News at 5pm	CM-All	5-530p	-T-----	:30	1	\$1,600.00	3	0.00	NM	1	\$1,600.00
FOX8 NWS-5.00P<															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						
Week:		10/29/12	11/04/12	-T-----	1		\$1,600.00		0.00						
11	8	10/31/12	10/31/12	M-F 5-530p Fox 8 News at 5pm	CM-All	5-530p	--W----	:30	1	\$1,600.00	3	0.00	NM	1	\$1,600.00
FOX8 NWS-5.00P<															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						
Week:		10/29/12	11/04/12	--W----	1		\$1,600.00		0.00						
12	8	11/02/12	11/02/12	M-F 530-6P Fox 8 Early News 530-6P	CM-All	530-6p	----F--	:30	1	\$1,600.00	3	0.00	NM	1	\$1,600.00
FOX8 NWS-5.00P<															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>						
Week:		10/29/12	11/04/12	----F--	1		\$1,600.00		0.00						
13	8	10/30/12	10/30/12	M-F 6-630p Fox 8 News at 6pm	CM-All	6-630p	-T-----	:30	1	\$2,300.00	3	0.00	NM	1	\$2,300.00
FOX8 NWS-6.00P<															



WGHP-TV

Print Date: 10/23/12

Page 3 of 3

Contract / Revision **573253** Flight Dates **10/30/12-11/05/12**

Hiatus Dates

Original Date / Revision 10/23/12/ 10/23/12

Order Sep 00:15:00

Advertiser **American Crossroads**

Product **American Crossroads**

Estimate # **694**

														Totals		
Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Spots	Amount	
13	8	10/30/12	10/30/12	M-F 6-630p Fox 8 News at 6pm	CM-All	6-630p	-T-----	:30	1	\$2,300.00	3	0.00	NM	1	\$2,300.00	
FOX8 NWS-6.00P<																
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>				
Week:		10/29/12	11/04/12	-T-----					1	\$2,300.00		0.00				
14	8	11/01/12	11/01/12	M-F 6-630p Fox 8 News at 6pm	CM-All	6-630p	---T---	:30	1	\$2,300.00	3	0.00	NM	1	\$2,300.00	
FOX8 NWS-6.00P<																
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>				
Week:		10/29/12	11/04/12	---T---					1	\$2,300.00		0.00				
15	8	10/31/12	10/31/12	X Factor Wednesday The X Factor	CM-All	8-10p	--W----	:30	1	\$3,200.00	3	0.00	NM	1	\$3,200.00	
XFACTOR																
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>				
Week:		10/29/12	11/04/12	--W----					1	\$3,200.00		0.00				
16	8	11/03/12	11/03/12	ACC Football ACC Football	CM-All	1215-345p (12:15 PM-3:30 PM)	-----S-	:30	1	\$1,100.00	3	0.00	NM	1	\$1,100.00	
ACC FOOTBALL																
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>				
Week:		10/29/12	11/04/12	-----S-					1	\$1,100.00		0.00				
17	8	10/30/12	10/30/12	LN (M-F) Late News M-F	CM-All	10-11p	-T-----	:30	1	\$2,500.00	3	0.00	NM	1	\$2,500.00	
LATE NEWS																
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>				
Week:		10/29/12	11/04/12	-T-----					1	\$2,500.00		0.00				
18	8	11/05/12	11/05/12	LN (M-F) Late News M-F	CM-All	10-11p	M-----	:30	1	\$750.00	3	0.00	NM	1	\$750.00	
LATE NEWS																
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>				
Week:		11/05/12	11/11/12	M-----					1	\$750.00		0.00				
19	8	11/04/12	11/04/12	FOX News Sunday FOX News Sunday	CM-All	9-10a	-----S	:30	1	\$250.00	3	0.00	NM	1	\$250.00	
NEW SUNDAY																
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>				
Week:		10/29/12	11/04/12	-----S					1	\$250.00		0.00				
N 20	8	10/30/12	11/02/12	LN (M-F) Late News M-F	CM-All	10-11p	-TwTF--	:30	1	\$2,500.00	3	0.00	NM	1	\$2,500.00	
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>				
Week:		10/29/12	11/04/12	-TwTF--					1	\$2,500.00		0.00				
														Totals	20	\$25,430.00



WGHP-TV

ORDER

Print Date 09/06/12

Page 1 of 3

Flight Dates 10/30/12-11/05/12

Contract / Revision

573253 /

Product

American Crossroads

Original Date / Revision

09/06/12 09/06/12

Agency Com 15%

Billing Contact

Advertiser American Crossroads

66 Canal Center Plaza
Suite 555
Alexandria, VA 22314

Agency Crossroads Media, LLC.

Buying Contact Stephanie Maroney

Sales Office DC-M

Sales Region NAT

Agency Ref

66 Canal Center Plaza
Suite 555
Alexandria, VA 22314

Primary Account Executive

Brad Philipps

Account Executive	Order%	Start Date	End Date
Brad Philipps	100%		

Order Sep 00:15:00

Estimate # 694

Alt Order # 9776307

Billing Type Cash

Order Type GENERAL

Billing Cycle EOM/EOC

Billing Calendar BROADCAST

Demographic A35+

Rev Codes SP-POL PLI POL

Product Codes PL2A

Priority 3

Advertiser Ref

Order Share 27% Market Value 84925

Competing Station	% of Order	Amount
UNKWN	%	0
WFMY	30%	25477
WGPX	%	0
WLXI	%	0
WTWB	%	0
WUNL	%	0
WUPN	%	0
WXII	36%	30573
WXLV	7%	5944

Order Totals

Billing Plan

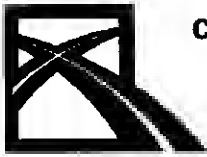
Month	# of Spots	Net Amount	Gross Amount	Rating	Start Date	End Date	# Spots	Net Amount	Gross Amount
November 2012	19	\$19,490.50	\$22,930.00	0.00	10/29/12	11/05/12	19	\$19,490.50	\$22,930.00
Totals	19	\$19,490.50	\$22,930.00	0.00					

Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg	Type	Totals	
														Spots	Amount
E 1	8	10/30/12	10/30/12	M-F 5-6a FOX 8 Morning News	CM-All	5-6a	-T-----	:30	1	\$350.00	3	0.00	NM	1	\$350.00
FOX8-NWS-5.00A															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/29/12	11/04/12	-T-----					1	\$350.00		0.00			
E 2	8	11/02/12	11/02/12	M-F 5-6a FOX 8 Morning News	CM-All	5-6a	----F--	:30	1	\$350.00	3	0.00	NM	1	\$350.00
FOX8-NWS-5.00A															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			
Week:		10/29/12	11/04/12	----F--					1	\$350.00		0.00			
E 3	8	11/05/12	11/05/12	M-F 6-7a Fox 8 Morning News	CM-All	6-7a	M-----	:30	1	\$900.00	3	0.00	NM	1	\$900.00
FOX8-NWS-6.00A															
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>			

													Totals	
Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg Type	Spots	Amount
E 3	8	11/05/12	11/05/12	M-F 6-7a Fox 8 Morning News	CM-All	6-7a	M-----	:30	1	\$900.00	3	0.00 NM	1	\$900.00
FOX8-NWS-6.00A														
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>					
Week:		11/05/12	11/11/12	M-----	1		\$900.00		0.00					
E 4	8	11/01/12	11/01/12	M-F 7-8a Fox 8 Morning News	CM-All	7-8a	---T---	:30	1	\$900.00	3	0.00 NM	1	\$900.00
FOX8-NWS-6.00A														
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>					
Week:		10/29/12	11/04/12	---T---	1		\$900.00		0.00					
E 5	8	11/02/12	11/02/12	M-F 7-8a Fox 8 Morning News	CM-All	7-8a	----F--	:30	1	\$900.00	3	0.00 NM	1	\$900.00
FOX8-NWS-6.00A														
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>					
Week:		10/29/12	11/04/12	----F--	1		\$900.00		0.00					
E 6	8	10/30/12	10/30/12	M-F 8-9a Fox 8 Morning News	CM-All	8-9a	-T-----	:30	1	\$800.00	3	0.00 NM	1	\$800.00
FOX8-NWS-8.00A														
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>					
Week:		10/29/12	11/04/12	-T-----	1		\$800.00		0.00					
E 7	8	11/05/12	11/05/12	M-F 8-9a Fox 8 Morning News	CM-All	8-9a	M-----	:30	1	\$800.00	3	0.00 NM	1	\$800.00
FOX8-NWS-8.00A														
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>					
Week:		11/05/12	11/11/12	M-----	1		\$800.00		0.00					
E 8	8	11/01/12	11/01/12	M-F 9a-10a Fox 8 Morning News	CM-All	9a-10a	---T---	:30	1	\$550.00	3	0.00 NM	1	\$550.00
FOX8-NWS-9.00A														
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>					
Week:		10/29/12	11/04/12	---T---	1		\$550.00		0.00					
E 9	8	11/02/12	11/02/12	M-F 12-1230p Noon News	CM-All	12-1230p	----F--	:30	1	\$180.00	3	0.00 NM	1	\$180.00
FOX8 NEWS-NOON<														
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>					
Week:		10/29/12	11/04/12	----F--	1		\$180.00		0.00					
E 10	8	10/30/12	10/30/12	M-F 5-530p Fox 8 News at 5pm	CM-All	5-530p	-T-----	:30	1	\$1,600.00	3	0.00 NM	1	\$1,600.00
FOX8 NWS-5.00P<														
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>					
Week:		10/29/12	11/04/12	-T-----	1		\$1,600.00		0.00					
E 11	8	10/31/12	10/31/12	M-F 5-530p Fox 8 News at 5pm	CM-All	5-530p	--W----	:30	1	\$1,600.00	3	0.00 NM	1	\$1,600.00
FOX8 NWS-5.00P<														
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>					
Week:		10/29/12	11/04/12	--W----	1		\$1,600.00		0.00					
E 12	8	11/02/12	11/02/12	M-F 530-6P Fox 8 Early News 530-6P	CM-All	530-6p	----F--	:30	1	\$1,600.00	3	0.00 NM	1	\$1,600.00
FOX8 NWS-5.00P<														
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>	<u>Spots/Week</u>		<u>Rate</u>		<u>Rating</u>					
Week:		10/29/12	11/04/12	----F--	1		\$1,600.00		0.00					
E 13	8	10/30/12	10/30/12	M-F 6-630p Fox 8 News at 6pm	CM-All	6-630p	-T-----	:30	1	\$2,300.00	3	0.00 NM	1	\$2,300.00
FOX8 NWS-6.00P<														

													Totals	
Ln	Ch	Start	End	Inventory Code	Break	Start/End Time	Days	Len	Spots	Rate	Pri	Rtg Type	Spots	Amount
E 13	8	10/30/12	10/30/12	M-F 6-630p Fox 8 News at 6pm	CM-All	6-630p	-T-----	:30	1	\$2,300.00	3	0.00 NM	1	\$2,300.00
FOX8 NWS-6.00P<														
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>		
Week:		10/29/12	11/04/12	-T-----					1	\$2,300.00		0.00		
E 14	8	11/01/12	11/01/12	M-F 6-630p Fox 8 News at 6pm	CM-All	6-630p	---T---	:30	1	\$2,300.00	3	0.00 NM	1	\$2,300.00
FOX8 NWS-6.00P<														
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>		
Week:		10/29/12	11/04/12	---T---					1	\$2,300.00		0.00		
E 15	8	10/31/12	10/31/12	X Factor Wednesday The X Factor	CM-All	8-10p	--W----	:30	1	\$3,200.00	3	0.00 NM	1	\$3,200.00
XFACTOR														
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>		
Week:		10/29/12	11/04/12	--W----					1	\$3,200.00		0.00		
E 16	8	11/03/12	11/03/12	ACC Football ACC Football	CM-All	1215-345p (12:15 PM-3:30 PM)	-----S-	:30	1	\$1,100.00	3	0.00 NM	1	\$1,100.00
ACC FOOTBALL														
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>		
Week:		10/29/12	11/04/12	-----S-					1	\$1,100.00		0.00		
E 17	8	10/30/12	10/30/12	LN (M-F) Late News M-F	CM-All	10-11p	-T-----	:30	1	\$2,500.00	3	0.00 NM	1	\$2,500.00
LATE NEWS														
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>		
Week:		10/29/12	11/04/12	-T-----					1	\$2,500.00		0.00		
E 18	8	11/05/12	11/05/12	LN (M-F) Late News M-F	CM-All	10-11p	M-----	:30	1	\$750.00	3	0.00 NM	1	\$750.00
LATE NEWS														
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>		
Week:		11/05/12	11/11/12	M-----					1	\$750.00		0.00		
E 19	8	11/04/12	11/04/12	FOX News Sunday FOX News Sunday	CM-All	9-10a	-----S	:30	1	\$250.00	3	0.00 NM	1	\$250.00
NEW SUNDAY														
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>					<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>		
Week:		10/29/12	11/04/12	-----S					1	\$250.00		0.00		
												Totals	19	\$22,930.00

34433

**CROSSROADS MEDIA, LLC**

MEDIA ACCOUNT

66 CANAL CENTER PLAZA
SUITE 500
ALEXANDRIA, VA 22314VIRGINIA COMMERCE BANK
ALEXANDRIA,
VA

68-525/560

10/26/2012

PAY TO THE
ORDER OF

WGHP-TV

\$ **19,490.50

Nineteen Thousand Four Hundred Ninety and 50/100*****

DOLLARS

WGHP-TV
2005 Francis Street
High Point, NC 27263

TWO SIGNATURES REQUIRED OVER \$10,000.00

MEMO

AmerCross NC Pres 10/30-11/5/12

TRUE WATERMARK PAPER - HOLD TO LIGHT TO VIEW

HEAT SENSITIVE RED IMAGE DISAPPEARS WITH HEAT

⑈034433⑈ ⑆056005253⑆

⑈2006 3288⑈

CROSSROADS MEDIA, LLC
MEDIA ACCOUNT

WGHP-TV

AmerCross NC Pres 10/30-11/5/12

10/26/2012

19,490.50

34433

Media Account

AmerCross NC Pres 10/30-11/5/12

19,490.50